



From left, Guido, Giuseppe and Paolo Locati

The certainty of quality

Thousands of locks, fences and grids for an historic company, active since 1925

“The Officine Locati workshop were opened in 1925 by my grandfather, Guido Locati. The activity, back then, focused on the production of wrought iron manufactures. Then, after veering towards the construction sector, the founder acquired the first forming machines, investing in new technologies: a trend that continued in the following years and that still continues today”, says Guido Locati, namesake of the founder and managing director of Officine Locati, together with his cousin Paolo. The firm is located in Monza and boasts nearly 90 years of know-how, tens of thousands customers and locks, fencing and grids produced and sold in Italy and around the world. Alongside Guido and Paolo Locati- the third generation - is still active the entrepreneur, philosopher, sculptor, engineer and inventor Giuseppe Locati, father of Guido, recently knighted Cavaliere all’Ordine del Merito della Repubblica by Italian President

Giorgio Napolitano. From 2013, Officine Locati also bears the “Made in Brianza” logo, a title reserved to the local manufacturing companies. “We are the only ones in our sector - says the managing director - to produce all the components within our company, boasting 14 lines of production with 16 forming machines, 30 presses, nearly two hundred moulds, machines for the shaping of round and tubular iron, a four-axes CNC machining centre, etc.”. It is a completely “verticalised” production, from the steel strip to the single component, to the custom finished product. There are three lines of Officine Locati products: industrial grills for lofts, fences for construction areas and safety locks (roller shutters, garage doors, gratings, etc.), sold to both professional installers and private citizen. “We produce mainly for the Italian market, where we record a strong and steady growth (+45% in the first quarter of this year). We would like to further

expand also abroad, despite the Italian demand being very high”. The term innovation is keyword at Officine Locati, in a constant process of research and development of new products, such as the Residenza (a recorded trademark), the sectional top-roll door or the “save side-mirrors” overhead door without counterweights. Another revolutionary product is the Blind temporary fence for construction sites, the first and only tested for wind load resistance. After all, the vocation for new solutions is written in the Dna of Officine Locati: in the Seventies, we were the ones to introduce the self-supporting grid, custom-profiled in length. “We extensively use the internet to spread the news related to our products”, says Guido Locati. “We are also deeply rooted in the Brianza area, yet we have an international vocation”. To sum up, rooted in tradition and gazing towards the future: this is the recipe for success by Officine Locati.